

EXECUTIVE PROFILE

Paula Ochango

Legal Counsel | Infrastructure & Projects

A Kenyan legal professional with a decade of experience across infrastructure, project finance, construction and cross-border transactions in Africa. Her work sits at the intersection of law, infrastructure development, finance and commercial strategy.

She serves as Legal Counsel and Compliance Focal Point for Kenya at Mota-Engil Engenharia e Construção África, supporting projects from development and procurement through contracting, financing, implementation and operations.



10 YEARS

Legal & transaction experience

AFRICA FOCUS

Multi-jurisdictional perspective

PROJECT LIFECYCLE

Development to operations

AREAS OF EXPERTISE

PPPs & Infrastructure

PPP and concession structures, procurement, risk allocation, project documentation, bankability and lifecycle considerations.

Project Development & Regulatory Strategy

Permitting and approvals, regulatory due diligence, conditions precedent, stakeholder interfaces and market-entry considerations.

Governance, Risk & Compliance

Project governance, board and shareholder structures, risk matrices, compliance frameworks, internal controls and obligation tracking.

Project & Commercial Contracting

EPC and FIDIC-based contracting, O&M, early works, consultancy, JV/consortium arrangements, guarantees and contractual risk.

Project Finance & Bankability

Lender requirements, due diligence, financing workstreams, project/finance document interfaces, lender consents and financial-close readiness.

Strategy & Business Development

Infrastructure opportunity assessment, market-entry considerations, partnerships, bid governance and transaction lifecycle management.

CREDENTIALS & RECOGNITION

Advocate of the High Court of Kenya

LL.B., University of Nairobi

Postgraduate Diploma in Law, Kenya School of Law

Certified Secretary (KASNEB)

APMG Certified PPP Professional (CP³P) Foundation

Africa Construction Law Rising Star Runner-Up, 2025

Nominee, Private Sector (In-House) Lawyer of the Year, 2025

SPEAKING & INDUSTRY ENGAGEMENT

Speaking and professional interests include PPPs and infrastructure delivery, construction law and FIDIC, project risk and bankability, cross-border projects, governance, women in infrastructure and leadership.

Africa Construction Law - Kenya Country Representative

Advisory Board Member, Construction for Change

PROFESSIONAL ENGAGEMENT

Speaking • Panels & Moderation • Advisory Boards • Industry Collaborations • Strategic Opportunities

CONTACT

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